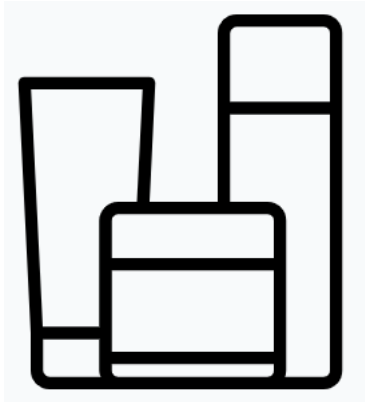


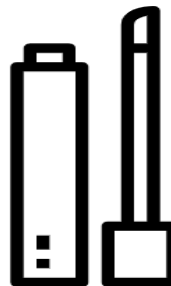
PRODUCT LAUNCH CODE OF PRACTICE FOR SUPPLIERS

Beauty

SUPPLIER REQUIREMENTS



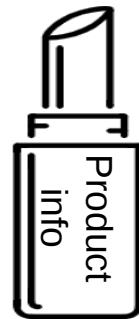
Suppliers to John Lewis are required to comply with specific requirements with regards product information, images and if applicable samples. The following slides enable you to achieve this.



***Compliance is key, as your performance will be measured**



SUPPLIER REQUIREMENTS



Product information must be provided in the Smartsheet, supplied by Buying, so that a new item can be created in our PIM system. It is very important that information is complete and 'right first time'.
'right first time' performance will be reported for all suppliers.



Digital Assets – we have guidelines to enable you to supply images in the correct format to John Lewis.
Compliance to our image requirements for your category will be reported for all suppliers.

SUPPLIER REQUIREMENTS



Our launch requirements are in line with our launch process. Compliance is important because it means that products can launch efficiently and on time (ie as soon as stock arrives into JL). Compliance will also drive sales through increased conversion and search engine optimisation (SEO).

When non compliant data, image or samples are submitted, additional resource is needed to 're work' data or images and if a non compliant item launches, we see increased returns and customer complaints.

We will always try to work with our suppliers to resolve non compliance issues but when this fails, we will pass costs back to the relevant suppliers or in the case of on-going non compliance, we will be unable to launch items online.

SUPPLIER REQUIREMENTS



***Any Smartsheet not completed to an acceptable standard will be returned to you to amend**

**Double click on wording or download each attachment.
Video link can be copied into web browser.**



Some attributes need to be entered in a specific way e.g. size, colour, dimensions etc. The documents attached will help you to achieve this.

Link to Attribute Guide



Attribute Guide

Link to Units of Measure



Units of Measure

Link to Video this shows how to complete the Smartsheet for

Wholesale & Own Brand product

https://johnlewis.scene7.com/is/content/JohnLewis/JL_Led_290318

Link to Guide to Video



Smartsheet Guide

Link to Video this shows how to complete the Smartsheet for **SOR product**

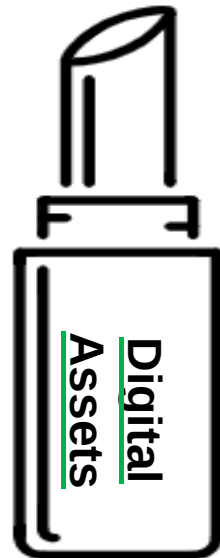
https://johnlewis.scene7.com/is/content/JohnLewis/Supplier_Led_290318

Link to Guide to Video



Smartsheet Guide

SUPPLIER REQUIREMENTS



Click on the link below for the supplier requirements so you can provide the images correctly, particularly the technical specifications and naming conventions

http://scene7.johnlewis.com/is/content/JohnLewis/Beauty_Guidelinespdf

Link can be copied into web browser

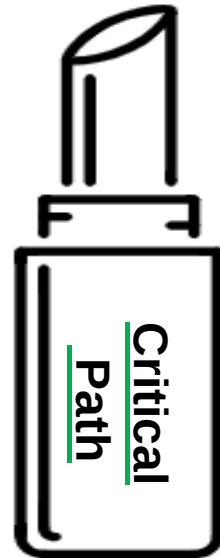


Over the next 12 months all supplier sourced imagery will need to be delivered via our Digital Asset Management tool (DAM), by accessing Adobe Creative Cloud. Ensuring that naming conventions are accurate will be crucial



***Compliance is key, as your
performance will be measured**

SUPPLIER REQUIREMENTS



***Compliance is key, as your
performance will be
measured**

Critical Key Dates are:

Suppliers have **2 weeks** from when the Smartsheet is sent to them to fully complete and return to the Product Set Up Specialist. At the same time suppliers will also need to send their digital assets to the Product Set Up Specialist.

69 days to launch supplier sends photo samples
Due to seasonality this date may be subject to change,
the buying team will communicate this to you directly



** To ensure the launch date is not comprised you need to correctly complete the Smartsheet first time.

Launch is typically 24 hours after the stock has been receipted following delivery into DC, with the exception of an embargo product